[Millions of yen]

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# **Financial Data**

### **Consolidated Balance Sheets**

[Millions of yen]

LIABILITIES

Current liabilities

Notes and accounts payable

Short-term borrowings

Income taxes payable

Reserve for bonuses

Allowance for point cards

Other current liabilities

Total current liabilities

Long-term liabilities

Bonds payable

Long-term debt

Deferred tax liabilities

Net defined benefit liability

Other long-term liabilities

Total long-term liabilities

**Total liabilities** 

**NET ASSETS** 

Shareholders' equity

Common stock

Capital surplus

Retained earnings

Treasury stock

Total shareholders' equity

Stock acquisition rights

Non-controlling interests

Total liabilities and net assets

Total net assets

Accumulated other comprehensive income

Net unrealized gains (losses) on other securities

Foreign currency translation adjustments

Remeasurements of defined benefit plans

Total accumulated other comprehensive income

Deferred gains (losses) on hedges

Provision for loss on business of subsidiaries and affiliates

Liabilities from application of equity method

Reserve for loss from redemption of gift vouchers

Commercial paper

Gift vouchers

As of March	As of March
31, 2022	31, 2023

_	31, 2022	31, 2023
ASSETS		
Current assets		
Cash and bank deposits	81,194	105,692
Notes and accounts receivable trade	120,924	133,922
Marketable securities	768	859
Merchandise	24,588	24,644
Finished goods	7	401
Work in process	345	332
Raw materials and supplies	464	606
Other current assets	23,703	25,544
Allowance for doubtful accounts	-4,239	-4,266
Total current assets	247,757	287,735
Property and equipment		
Tangible fixed assets		
Buildings and structures, net	155,908	149,007
Land	527,432	528,032
Construction in progress	6,975	8,619
Right-of-use assets, net	1,725	2,167
Other tangible fixed assets, net	15,968	15,643
Total tangible fixed assets	708,010	703,470
Intangible fixed assets		
Software	17,343	17,334
Goodwill	_	10,332
Other intangible fixed assets	23,422	23,386
Total intangible fixed assets	40,765	51,052
Investments and other assets		
Investment securities	120,413	120,864
Long-term loans receivable	129	80
Guarantee deposits	40,615	40,624
Net defined benefit assets	3,553	3,538
Deferred tax assets	3,475	4,249
Other assets	3,956	5,816
Allowance for doubtful accounts	-179	-181
Total investments and other assets	171,965	174,993
Total property and equipment	920,741	929,517
Deferred assets		
Bond issue costs	75	55
Total deferred assets	75	55
	10	

<sup>\*</sup>In sections with "-", the value is not stated because data are not available.

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#### Consolidated Statements of Income

[Millions of yen]

104,802

26,568

40,000

4,969

25,054

10,423

2,103

64,876

403,709

20,000

68,300

118,027

33,470

3,520

17,752

261,079

664,788

51,276

323,609

162,708

-18,159

519,434

5,514

20,931

26,685

237

886

5,512

552,519

2

9

As of March As of March 31, 2022 31, 2023

87,102

13,145

40,000

1,637

24,369

7,019

2,131

16,064

59,298

359,838

30,000

82,000

126,921

32,827

3,466

15,843

291,075

650,914

51,162

323,812

134,558

-18,364

491,168

5,450

15,501

20,627

1,115

4,748

517,660

1,168,574 1,217,308

-367

43

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ements of Income	[Millions of yen]

	FY2021 (From April 1, 2021 to March 31, 2022)	FY2022 (From April 1, 2022 to March 31, 2023)
Net sales	418,338	487,407
Cost of sales	174,653	200,857
Gross profit	243,685	286,550
Selling, general and administrative expenses	237,745	256,943
Operating income	5,940	29,606
Non-operating income	8,370	4,536
Non-operating expenses	4,789	4,126
Recurring income	9,520	30,017
Extraordinary gain	8,431	3,810
Extraordinary loss	6,834	5,999
Income before income taxes	11,117	27,827
Income taxes-current	1,187	6,125
Income taxes-deferred	-2,158	-10,668
Total income taxes	-970	-4,542
Net income	12,088	32,370
Loss attributable to non-controlling interests	-250	-7
Net income attributable to parent company shareholders	12,338	32,377

## **Consolidated Statements of Cash Flows**

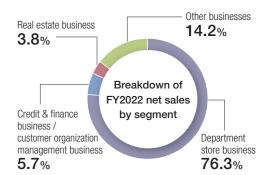
	FY2021 (From April 1, 2021 to March 31, 2022)	FY2022 (From April 1, 2022 to March 31, 2023)
Cash flows from operating activities	37,914	66,301
Cash flows from investing activities	-17,371	-27,026
Cash flows from financing activities	-39,927	-16,198
Effect of exchange rate changes on cash and cash equivalents	1,059	1,489
Net increase (decrease) in cash and cash equivalents	-18,324	24,565
Cash and cash equivalents at beginning of year	102,797	84,472
Increase or decrease in cash and cash equivalents due to changes in scope of consolidation	_	1
Cash and cash equivalents at end of year	84,472	109,039

### Net Sales and Operating Income / Breakdown of Net Sales

#### FY2022 Net sales and operating income

Department store business	Net sales	¥416.0 billion	111.3% YoY
	Operating income	¥20.4 billion	(Operating loss of ¥6.3 billion in the previous fiscal year)
Credit & finance business /	Net sales	¥30.8 billion	101.1% YoY
customer organization management business	Operating income	¥3.7 billion	62.5% YoY
Real estate business	Net sales	¥20.5 billion	113.5% YoY
	Operating income	¥4.0 billion	71.9% YoY
Other businesses	Net sales	¥77.7 billion	156.8% YoY
	Operating income	¥1.1 billion	245.9% YoY

<sup>\*&</sup>quot;Other businesses" includes retail, manufacturing, import/export, wholesale, logistics, human resource services, information processing services, travel services, and other businesses.



<sup>\*</sup>Data for the fiscal year ended March 31, 2023 are financial data disclosed on May 9, 2023.